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zig shares tips and techniques from his vast wealth of sales experience. his insights will prove to you over and over why this is the definitive how to sales program ...

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book: zig ziglar's secrets of closing the sale (1984) author: zig ziglar date: january 27, 2002 10 key concepts: 1. by asking questions, there is no way you can get ...

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zig ziglar's "secrets of closing the sale" is probably the best book i've ever read. not only does it provide you with everything you will ever need to be successful ...

SUMMARY/REVIEWS: ZIG ZIGLAR'S SECRETS OF CLOSING THE SALE

Thu, 13 Apr 2017 12:53:00 GMT

author notes. zig ziglar was born hiliary hinton ziglar in gary, indiana on november 6, 1926. during world war ii, he enrolled in a navy college training program but ...

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zig ziglar, a talented author and speaker, has traveled over five million miles and worked with clients and corporations of all sizes, from fortune 500 companies to ...

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